THE OFFICIAL NEWSLETTER OF U-BIX CORPORATION
VOLUME 3 ISSUE 3 | JULY - SEPTEMBER 2026

PROGRESS IN EVERY HUE

UBX NEWS

U-BIX NEWS

JULY - SEPTEMBER 2026

VOLUME 3 ISSUE 3

The progress of an organization cannot be defined by a single person. It is shaped by the collective efforts of people who bring different ideas, perspectives, and strengths to the table. When these come together, they create the momentum that allows an organization to grow, adapt, and thrive.

At U-BIX, this can be seen in the myriad ways our people contribute to the organization. From trailblazing new initiatives and projects to simply giving their best in their everyday work, progress takes many forms. Each effort, in its own way, adds another hue to the evolving picture of U-BIX.

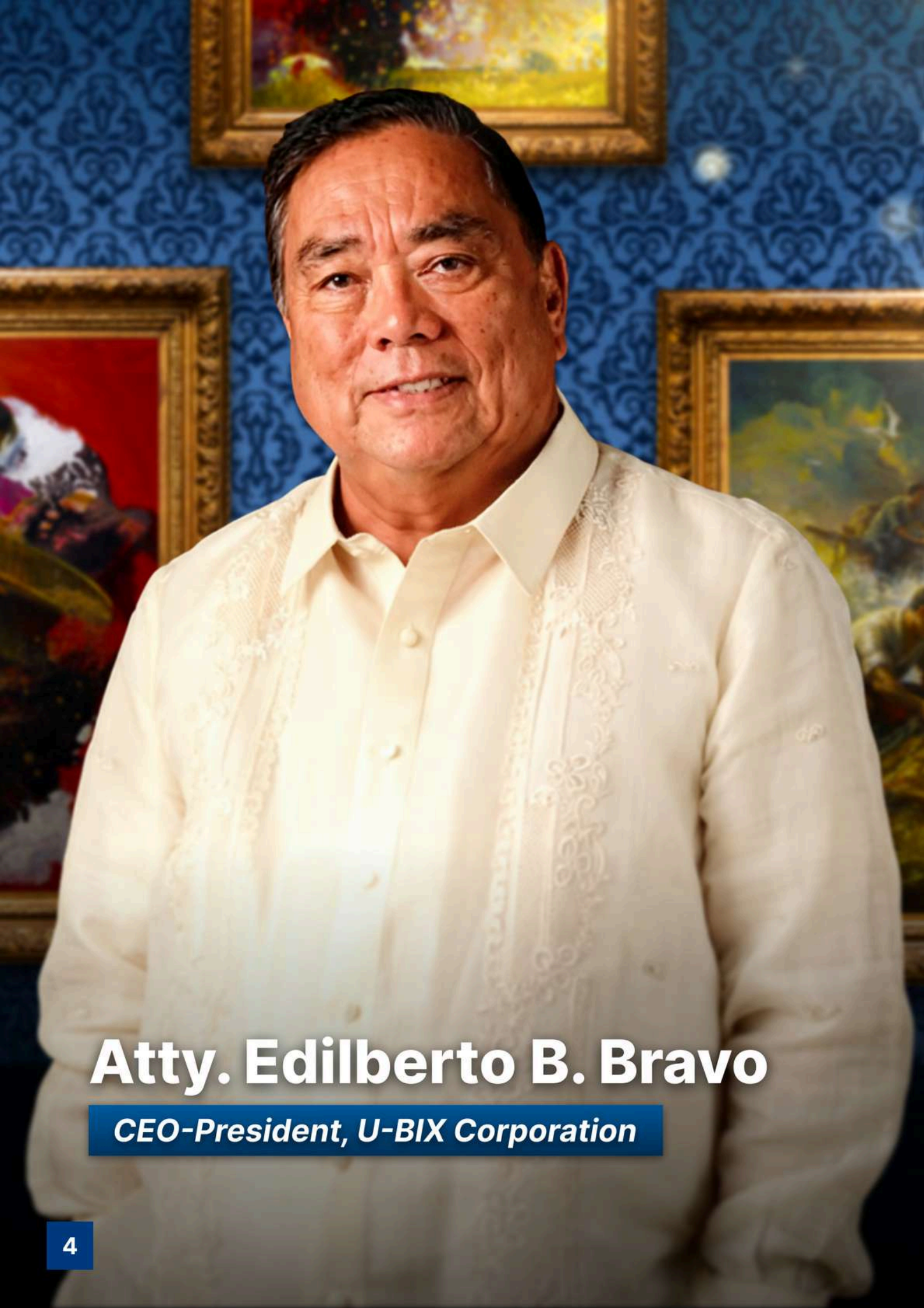
This issue, titled, **"Progress in Every Hue,"** celebrates the people and initiatives behind these distinct shades of progress. Each hue represents a contribution, an idea, or an effort that, when brought together, creates a more vibrant picture of who we are as an organization.

Because every hue has a story, and together, they tell the story of U-BIX in full color.



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Atty. Edilberto B. Bravo

CEO-President, U-BIX Corporation



Message from the CEO

CEO's Editorial

The past few months have brought meaningful progress across U-BIX and our affiliates. From new initiatives and stronger customer partnerships to the continued growth of our people and teams, these accomplishments reflect an organization that continues to evolve with purpose. Each effort, whether seen in the results we deliver or in the capabilities we build, contributes to the strength and direction of U-BIX.

Progress, however, is never the work of one person or one team. It is built through the collective efforts of people who take initiative, teams that challenge themselves to work better, leaders who create opportunities, and colleagues who support one another. These contributions may take different forms, but together they shape the organization we are becoming.

As we build on what we have accomplished, we must remain focused on turning opportunities into results. Growth calls for us to adapt, to raise our standards, and to continually find better ways to serve our customers and strengthen our business. The opportunities ahead will demand the same commitment, collaboration, and sense of ownership that have brought us to where we are today.

To everyone across U-BIX and our affiliates, thank you for the commitment and effort you bring to the organization. The progress we see today is a reflection of what we can accomplish when individual strengths come together with a shared purpose.

May we continue to create progress in every hue, with each contribution adding depth, purpose, and strength to the bigger picture of U-BIX.



SALES ACHIEVERS

Acknowledging Our Q2 2026
Performance Milestones.

QUARTERLY SALES ACHIEVERS


















Q2
136%
JANE
MENDOZA
RENTAL - QC / ORTIGAS
MAY
301%


Q2
111%
MICHAELA
CEDILLA
RENTAL - MAKATI
APRIL
106%
JUNE
202%


Q2
105%
ALLEN ROSE
CAHILIG
OP - CONSUMABLES / KM CONS
APRIL
126%
JUNE
155%


Q2
101%
MERALYNN
DORIA
OP - CONSUMABLES / KM CONS
APRIL
111%
JUNE
131%


Q2
226%
MARIA ANDREA
APUNAR
SAFEWAY
APRIL
397%
MAY
226%


Q2
153%
GABRIELLE
CARANDANG
SAFEWAY
APRIL
115%
MAY
242%
JUNE
101%


Q2
200%
CARLA
SANTOS
FMI - OPERATIONS


Q2
134%
RAYMOND
ARIENDA
FMI - OPERATIONS

MONTHLY SALES ACHIEVERS



ALLAINE BLESS
ESPINOSA

RENTAL - MANILA / SOUTH

MAY 108% | JUNE 126%



ANGELO PAUL
CALDERON

U-BIX IMAGING CENTER

APRIL 123% | MAY 103%



EMANUEL
SAEZ

OP - MFP

APRIL 148%



EDELYN
TOLIBAS

BRANCH - TACLOBAN

APRIL 138%



NEIL JOHN
ESTRELLA

OP - RISO

JUNE 169%



RON
CABRERA

PP - NATIONWIDE

JUNE 104%

BEST CUSTOMER SERVICE ENGINEER



We are deeply appreciative of the standard you set for us all. You truly inspire everyone here at U-BIX, and we couldn't be more excited to celebrate this special milestone with you!

Your dedication and consistency continue to raise the bar for excellence within the organization. This achievement reflects not only your hard work but also the values we strive to uphold every day.

We look forward to more shared successes ahead as we continue shaping the organization's future.









U-BIX RECOGNIZES

Q2 ACHIEVERS

Top-performing salespeople and field service engineers once again gathered for the Sales Achievers' Recognition Night at Duck Donuts, Angono, last July 23, 2026, celebrating the individuals who made their mark during the second quarter.

The event began with welcome remarks from Ms. Kristine Policarpio, followed by the recognition of U-BIX's monthly and quarterly sales achievers. From consistent monthly performance to sustained results throughout the quarter, the awardees were recognized for the numbers, effort, and dedication behind their achievements.

Beyond the awards, the celebration also gave the team an opportunity to hear directly from two employees about their own paths to success. Mr. Jomar Rey Soriano, Customer Service Officer – Rental (QC/Ortigas), and Ms. Meralynn Doria, Customer Service Officer – Consumables, shared their experiences, highlighting the lessons, challenges, and everyday efforts that shaped their performance.

Mr. Dale Lovely closed the program by recognizing the team's achievements and reinforcing the importance of staying driven, committed, and focused on delivering results.

U-BIX CORPORATION IN FULL COLOR AT

PRINT PHILIPPINES X PRINTCON 2026



U-BIX Corporation went full color at the first-ever unified printing event, PrintPhilippines x PrintCon 2026, held from July 2 to 4, 2026, at the SMX Convention Center. The three-day event brought together industry leaders, print professionals, and technology providers to showcase the latest innovations shaping the future of print.



Bringing together some of the industry's leading names under one roof, the event provided U-BIX with an avenue to showcase its portfolio of innovative solutions. Among the featured technologies were our production printers, delivering vibrant colors and high-quality output for a wide range of demanding print applications, multifunction printers, and the Innex Interactive Flat Panel Display, highlighting how technology continues to open new possibilities across the printing, creative, business, and communications landscape.

A key highlight of the event was the seminar conducted by Mr. JR Bubon, Assistant Graphic Artist Supervisor, titled "Graphic Design 101: Fundamentals of Digital Printing Applications." Drawing from his professional experience, Mr. Bubon discussed the fundamentals of graphic design and how these principles can be translated into practical, real-world digital printing applications. The session offered participants a closer look at how thoughtful design and print technology can work together to bring creative ideas to life.



The U-BIX booth also welcomed notable guests, including officers of the Printing Industries Association of the Philippines (PIAP): Mr. Albert See, President; Ms. Rosemarie Ellema, Secretary; and Mr. Tomas Carunungan III, Public Relations Officer, alongside our long-standing partners, clients, and industry colleagues.

As the printing landscape continues to change and evolve, PrintPhilippines x PrintCon 2026 is a testament to the continued relevance of print and the opportunities created by new technologies. For U-BIX, it was another opportunity to showcase how innovation, color, and technology can come together to create solutions that move businesses forward.







U-BIX CORPORATION PARTICIPATES IN GRAPHIC EXPO 2026

U-BIX Corporation took center stage for creativity and innovation as it joined the 29th Edition of Graphic Expo 2026, held from July 16 to 18, 2026, at the SMX Convention Center Manila.

With this year's theme, "Creativity in the Age of AI," the expo featured the latest technologies and solutions for graphic designers, print professionals, entrepreneurs, and businesses looking to elevate their creative and production capabilities.

U-BIX showcased its range of solutions designed to support creative ideas from concept to finished output, with its production printers taking the spotlight. These solutions demonstrate how businesses can turn creative concepts into high-quality printed materials while delivering the speed, consistency, and efficiency needed for professional print production.

Through its participation in Graphic Expo 2026, U-BIX continues to showcase technologies that help creative professionals and businesses transform ideas into quality, tangible outputs.







PARTNER IN EDUCATION:

U-BIX JOINS CEAP NCR GENERAL ASSEMBLY 2026

U-BIX Corporation proudly served as a sponsor at the Catholic Educational Association of the Philippines (CEAP) NCR General Assembly 2026, held at the University of Santo Tomas from July 29 to 31, 2026.

This event gathered leaders, administrators, faculty, personnel, and student representations from different Catholic schools across the region. As one of the event's sponsors, U-BIX showcased its products and services at the booth, highlighting solutions designed to support schools in improving their document management and learning environments.

Among the featured solutions was U-BIX Imaging Center's (UIC) DocuVu, a document management system designed to help schools organize, manage, and access documents more efficiently. UIC also presented its document digitization services, which transform physical records into secure digital archives for easier storage and retrieval.

The booth also featured the Innex Interactive Flat Panel Display (IFPD), RISO digital duplicators, and multifunction printers, offering practical solutions for classrooms, offices, and school-wide operations.

Mr. Yoshi Hondo, UIC Sales Manager, also presented these products and services to the attendees, highlighting how we can help educational institutions streamline their operations and create a more efficient learning environment for students and teachers.

Through its participation in the CEAP NCR General Assembly 2026, U-BIX continues to strengthen its commitment to supporting the education sector with solutions that help institutions work, teach, and learn better.





U-BIX EXPANDS INDUSTRY REACH AT PHILBEX CEBU 2026

U-BIX Corporation Cebu, headed by its new Sr. Sales Manager, Mr. Neil Estrella, participated in the Philippine Building and Construction Expo (PHILBEX) Cebu 2026, held from September 10 to 13 at the IEC Convention Center Cebu (IC3).

Organized by Worldbex Services International (WSI), PHILBEX Cebu 2026 brought together professionals, businesses, and stakeholders from various sectors, including government and private institutions, educational organizations, electrical and mechanical industries, and most especially, construction and design sectors.

During the four-day exhibition, U-BIX showcased its range of solutions and products, highlighting how its offerings can support the evolving needs of businesses within the construction and design industry. The event also provided an avenue for the Cebu team to engage with industry professionals, introduce U-BIX solutions to new audiences, and build meaningful connections with potential customers and partners.

Beyond product showcasing, U-BIX's participation strengthened its visibility in Cebu and contributed to greater brand recall across the Visayan market. As the company continues to expand its presence outside Metro Manila, events such as PHILBEX provide opportunities to better understand regional markets, connect with local industries, and bring U-BIX's solutions closer to businesses across the country.





THE PEOPLE DRIVING U-BIX'S SUCCESS IN PRODUCTION PRINTERS

Production Printing continues to gain momentum at U-BIX, creating opportunities to support more commercial printing businesses in improving their capacity, productivity, and efficiency. Recognizing the strength of the business and the opportunities ahead, Chairman Mr. Edilberto Bravo has placed a clear mandate on strengthening the Production Printer team, with Mr. Dale Lovely, Vice President for Sales and Marketing, and Ma'am Kristine Policarpio, HR Director, working together to bring in new-generation talent and further build the team's capabilities.

Among the people driving this business are Mr. Ron Cabrera, Sr. Sales Manager, and Ms. Joy Tiempo, Supervisor, whose experience in production printer sales has given them a firsthand understanding of the challenges faced by commercial printers and the solutions that can help their businesses move forward.



UNDERSTANDING THE BUSINESS

Selling a production printer requires more than product knowledge. "You need to understand the customer's business, identify opportunities for growth and efficiency," said Ms. Joy. "Ultimately, it's about helping customers achieve their business goals rather than simply selling equipment."

Sir Ron also shared the same approach, explaining that customer discussions often focus on their business and the challenges they face in digital printing.

"When we sell production printers, our goal is to help grow the customer's commercial printing business," he said. "When we approach customers, we identify their pain points and the challenges they are experiencing with digital printing."

SOLUTIONS THAT MAKE A DIFFERENCE

Through the PP Team's deliberate approach to know their customers well and understand their actual needs, they were able to encounter memorable experiences with their clients.

One of Ms. Joy's cited customer interactions was with a print service provider in Quezon Province whose growing business was being challenged by increasing job volumes, tighter turnaround times, and frequent issues with their six desktop printers from one of our competitors. The resulting repairs and downtime were affecting both the client's productivity and profitability.

After understanding the customer's production needs, Ms. Joy presented the Konica Minolta AccurioPress C4065, focusing on its reliability, service support, and potential to reduce maintenance costs. The experience reinforced how understanding a customer's business can lead to a solution that addresses not only its immediate printing needs, but also its long-term growth.

On the other hand, Sir Ron also recalled his own experience with Rubicon Print & Graphics, Inc. The customer initially had no plans to purchase a new machine, but a discussion about printing volume, pricing, and ROI revealed that their aging machine was already affecting their ability to produce jobs, particularly those requiring solid colors. The discussion eventually led to a purchase.

BEYOND THE SALE

For the PP team, these experiences highlight what makes the work fulfilling: seeing how a solution can contribute to the success of another business.

"When we make a sale, it feels fulfilling because we are able to help another business," Sir Ron described.

The experience has also shaped Ms. Joy's approach to selling. "I've learned that success comes from understanding the customer's business first, rather than focusing solely on product features and specifications," she said.

With the production printer business gaining stronger momentum, U-BIX is also investing in the people who will carry its growth forward. Mr. Edilberto Bravo and Mr. Dale Lovely are actively supporting the expansion of the team, with Ma'am Kristine Policarpio and Human Resources helping bring in new-generation talent to build on the team's existing expertise and strengthen its capabilities.





The success of the production printer segment is driven not only by the solutions U-BIX delivers, but by the people behind them. Approaching six years with U-BIX, Ms. Joy Tiempo brings a customer-focused approach to PP sales, while Sir Ron brings 18 years of experience, from Service Engineer to Senior Manager for PP, MFP, and RISO. Together, their experience continues to strengthen customer partnerships and support the growth of the business.

CONQUERING THE SOUTH:

U-BIX LEADERS TAKE ON NEW TERRITORIES

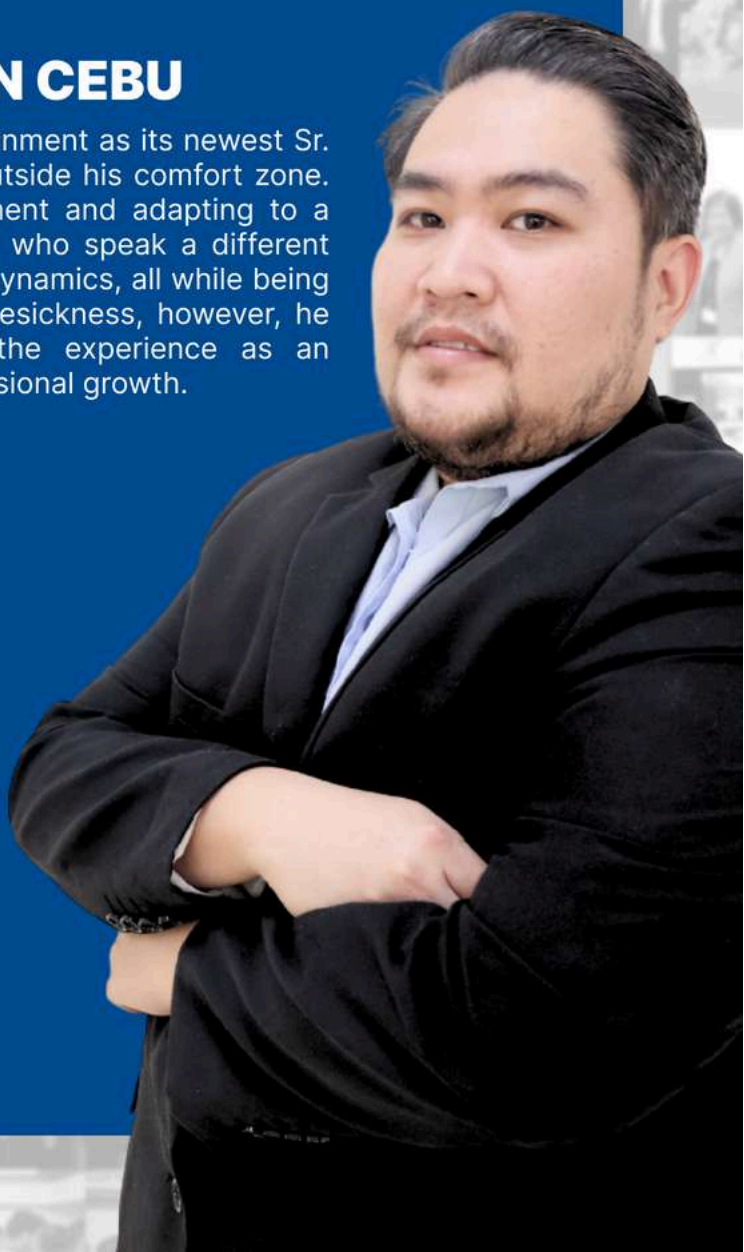
As U-BIX continues to strengthen its presence in the South, two leaders took on new assignments in Cebu and CALABARZON, bringing fresh perspectives and new approaches to the table. While each area presents a different market landscape, both leaders see their latest responsibilities as opportunities to drive growth, cultivate customer relationships, and develop their respective teams.

Stepping into something unfamiliar is truly daunting, as it comes with its fair share of challenges. Yet, venturing into the unknown also creates opportunities to learn, adapt, and lead. With the growing opportunities in these markets, U-BIX has entrusted these areas to leaders whose experience, capabilities, and track record position them to make a meaningful impact. As Mr. Dale Lovely, VP for Sales and Marketing, puts it, “We see significant opportunities in these areas, and we wanted leaders who could not only manage the existing business but also create new opportunities. These assignments reflect the trust we have in their capabilities and their ability to take the business forward.”

FINDING NEW GROUND IN CEBU

For Mr. Neil Estrella, accepting the Cebu assignment as its newest Sr. Sales Manager was an opportunity to step outside his comfort zone. The move meant leaving a familiar environment and adapting to a different culture, communicating with people who speak a different language, and leading a team with their own dynamics, all while being away from his family. Despite the initial homesickness, however, he remained focused on his goals, viewing the experience as an important step toward his personal and professional growth.

This transition has also reshaped his perspective on leadership. According to Sir Neil, leading in a new environment goes beyond achieving results. It calls for adaptability, resilience, patience, and empathy, as well as the ability to build relationships and earn the trust of the people around him. More importantly, the experience has strengthened his commitment to developing the people he leads. As he shared, "As a leader, I want to become better at guiding, mentoring, and developing people. One of my personal goals is to help build future leaders within the team and share the experiences and lessons I have learned throughout my career."



Looking ahead, Sir Neil sees opportunities to expand U-BIX's presence not only in Cebu, but across the Visayan region. With a focus on growing the market, he aims to strengthen customer relationships and pursue strategic accounts for production printing solutions. As he puts it, "My vision for my team and the Cebu area moving forward is to achieve continuous growth by increasing sales revenue and expanding our market presence. One of my key goals is to deploy multiple production printers across strategic accounts, helping strengthen U-BIX's position as a trusted business solutions provider."

OPENING NEW DOORS IN CALABARZON

For Mr. Reynaldo Francisco, the move to CALABARZON brought both excitement and curiosity as he took on a market with a different landscape from Manila. While his previous assignment centered largely on corporate offices with centralized decision makers, the new territory placed him closer to industrial parks, manufacturing facilities, and PEZA zones. Understanding this market meant adapting his approach, particularly when it came to reaching clients and building their sales pipeline across a geographically wider area.

The shift also called for a more deliberate approach to reaching clients. "Unlike Manila, where clients' access was more centralized, here the geography and travel time required careful planning. To overcome this, we applied our sales strategy by conducting initial client calls, requesting appointments, and organizing multiple account visits within one key area. This allowed us to maximize travel time, strengthen client engagement, and steadily grow our pipeline," he explained. The experience has reinforced the value of adaptability and strategic planning, allowing him to make the most of the opportunities within reach.



Beyond navigating the new territory, Sir Rey is already looking at where U-BIX can make a stronger impact. As he shared, "In my new territory, I see significant opportunities for U-BIX in the industrial and manufacturing sectors located within CALABARZON's PEZA zones and industrial parks. Many of these companies require reliable print management solutions that can support high-volume. There is also potential in educational institutions and SMEs that value flexible rental terms and strong after-sales support." These opportunities give him a clear direction for strengthening client relationships and establishing U-BIX as a trusted partner across the region.

New territories bring new challenges, but they also open doors to possibilities that may not be found in familiar ground. For Sir Neil and Sir Rey, their new assignments are opportunities to bring their experience into different markets, strengthen the teams they lead, and discover new ways to serve customers. As they continue to navigate Cebu and CALABARZON, their efforts contribute to a broader U-BIX journey of growth, innovation, and progress.

ADVANCING SALES MONITORING

U-BIX IMPLEMENTS EDSR 2.0

The Sales Department, In collaboration with the Management Information Systems Department, successfully developed and launched the Electronic Daily Sales Report (EDSR) 2.0, an enhanced monitoring tool designed to support the sales teams' daily operations.

The EDSR 2.0 initiative was driven by Mr. Dale Lovely, Vice President for Sales and Marketing, and developed by Mr. Nathaniel Talag, Programmer from the MIS Department, with input from Ma'am Janet Belando and Ma'am Lorie Baltar, both Assistant Sales Analysts, on sales monitoring requirements. Development began in May, with a working prototype completed by June. The platform continues to be enhanced based on improvements and feedback from the Sales Team.

The EDSR 2.0 enables sales personnel to record customer calls, activities, and project updates on a centralized platform. Unlike the previous version, which primarily tracked compliance with the daily eight-call quota, the upgraded system provides a comprehensive view of the entire sales process, from initial inquiry to deal closure or cancellation.

The new dashboard offers real-time insights into estimated monthly revenue, sales pipelines, team projects, progress history, and transaction reference numbers for easier monitoring and verification. These improvements allow managers and the Sales Admin Department to track developments more efficiently and stay informed about sales performance.

At present, EDSR 2.0 is being utilized by the Rental Teams, giving them a readily accessible and updated repository of their sales pipelines. It allows sales opportunities to be viewed and monitored in one platform, making it easier to track prospects and follow pipeline movement. For management, the system provides a broader view of the market by showing where opportunities are developing, which areas are generating activity, and how the overall pipeline is moving. This visibility helps management better understand market conditions and make more informed decisions on where to focus sales efforts.

The successful implementation of EDSR 2.0 marks a significant step toward digitalizing sales monitoring and reporting. By providing real-time updates and streamlined tracking, the system makes reporting more efficient, and sales monitoring easier than ever before.





U-BIX ACCELERATES SALES READINESS WITH

REINVENTED NEW HIRE TRAINING PROGRAM

U-BIX has revamped its New Hire Sales Training Program, reducing the training period from 15 to 11 days while strengthening the topics most relevant to new salespeople. Mr. Dale Lovely initiated the effort to reinvent the program into a more focused and efficient sales training approach. Building on this direction, Mr. Brian Alfaro, Talent Development and Communications Director, led the development and implementation of the revamped program, with the support of Mr. Miguel Canio, SAVP for Technical, and Ms. Kristine Policarpio, HR Director.

The revision was designed to make training more efficient and accessible, particularly for provincial hires. By reducing the need for travel and accommodation in Manila, simplifying implementation across branches, and removing repetitive or overly detailed discussions, the program allows new hires to complete training and transition to fieldwork sooner.

Rather than simply shortening the schedule, the revised program places greater emphasis on skills that new salespeople will use in actual client engagements. These include client communication and confirming buying criteria, handling client concerns through role-playing, conducting product demonstrations, recommending appropriate solutions, and preparing proposals using the loan calculator.

Provincial hires now attend sessions online and complete demonstrations and field activities with support from their assigned branches, while Metro Manila and nearby provincial hires continue to attend face-to-face sessions. Local service engineers assist with machine demonstrations and hands-on activities, while a Sales Subject-Matter Expert provides additional product and sales-process expertise. Essential technical lessons, examinations, product demonstrations, and revalidas remain part of the program, ensuring that the shorter schedule does not come at the expense of core training requirements.



The redesigned program was conducted as a beta run from September 1 to 15, 2026. The experience wil help the team refine the training structure, online arrangements, practical activities, and field assignments before the formal pilot.

Moving forward, U-BIX plans to develop video demonstrations for machines that may not be available in some branches. These resources will complement, rather than replace, live instruction and hands-on practice. Through the redesign, U-BIX is making new hire sales training more accessible, efficient, and closely aligned with the realities of fieldwork.





U-BIX IMAGING CENTER ADVANCES

DLSU'S STUDENT RECORDS MANAGEMENT

As educational institutions in the country continue to embrace digital transformation, efficient and secure records management has become increasingly important. For De La Salle University (DLSU), this meant modernizing the way they store, organize, and retrieve student records.

Last July 2026, U-BIX Imaging Center (UIC) implemented a Student Records Digitization Solution integrated with the DocuVu Document Management System (DMS) for DLSU, providing a more streamlined approach to managing its student records.

This solution involved the digitization and indexing of student documents, allowing records to be securely stored in a centralized digital repository. The implementation addressed challenges such as time-consuming manual retrieval, dependence on physical document storage, and the need for faster access to academic records among authorized personnel.

With the transition to digital records, DLSU can enable its administrative personnel to work with a more organized and efficient records management system. The implementation also lays out the foundation for more seamless access to information while supporting the university's broader efforts toward digital transformation.





DIGITIZING HEALTH RECORDS:

UIC PARTNERS WITH NORTHERN MINDANAO MEDICAL CENTER

Behind every hospital visit is a patient record that needs to be properly managed. From patient care and administrative processes to claims and audits, timely access to medical information is essential. Recognizing the need to make its records management more efficient, Northern Mindanao Medical Center (NMMC) is taking a step toward digitalization with the support of U-BIX Imaging Center (UIC).

Beginning August 13, 2026, UIC commenced its digitization services for NMMC, covering the scanning of inpatient medical records from 2023 to 2025. The project is being carried out at NMMC's CEREID facility in Cagayan de Oro City, transforming physical medical records into digital files that can be more efficiently organized and managed.

With large volumes of inpatient records requiring storage, retrieval, protection, and maintenance, digitization helps reduce the demands associated with physical records management. The resulting digital repository can provide authorized personnel with more efficient access to needed information, while supporting better records preservation and reducing reliance on physical storage.

For Mr. Arvin Marasigan, Senior Account Executive, the project represents an opportunity to contribute beyond the digitization of documents. As he shared, "Beyond digitizing records, I see this as an opportunity to contribute to a more efficient and connected Philippine healthcare system, where better information management can ultimately support better service for every Filipino."

For UIC, the project reflects how digitization can extend beyond records management and contribute to more efficient processes within the healthcare sector.








PROG
IN EVE
LEADING TODAY
LEADING TODAY
Lenovo
MADE POSS


RESS
RY HUE
DocuVu
Sign in
UBX
AccurioPress
SIBLE BY YOU .

KUMUSTA KA, KA-U-BIX?

KAPEHAN AT KUMUSTAHAN Q3 TOWNHALL

U-BIX Corporation, through the efforts of the HR Department, successfully held its Q3 2026 Kapehan at Kumustahan Townhall, carrying the theme "Kumusta ka, Ka-U-BIX?"

Held across the Angono Head Office, Pet Plans, and Sucat, the townhall provided employees with an opportunity to pause from their day-to-day responsibilities and check in with themselves, reflecting not only on how they are doing at work, but also on how they are doing beyond their careers.

The sessions also welcomed new employees to the U-BIX family, giving them an opportunity to introduce themselves and showcase their talents. The Early Bird Awards, featuring the Runner-Up and Rockstar categories, also recognized employees who demonstrated consistent punctuality and attendance.

Adding energy and humor to the sessions were a series of engaging activities centered on appreciation, reflection, and personal goals. Employees shared messages of appreciation for their colleagues and opened up about the goals they hoped to accomplish for September, with the activities bringing out both meaningful messages and plenty of laughter.

More than a townhall, the Q3 Kapehan at Kumustahan served as a reminder that taking the time to ask "Kumusta ka?" creates opportunities to connect, appreciate one another, and move forward together as one U-BIX.













U-BIX CONNECTS WITH FUTURE TALENT AT

MAKATI INTERNSHIP PROGRAM 2026 JOB FAIR

U-BIX is in constant pursuit of finding and attracting the right talent, fit to contribute toward shaping a better organization. With this, the HR Recruitment Team participated in the Makati Internship Program (MIP) 2026 Job Fair last July 15, 2026, at the Makati Coliseum.

Fresh graduates and graduating students alike visited the U-BIX booth to discover opportunities aligned with their interests, skills, and career tracks. The job fair provided an avenue for aspiring professionals to learn more about the various career opportunities available at U-BIX and explore how they can begin their professional journey with the organization.

More than introducing career opportunities, the event also served as an opportunity for U-BIX to share its organizational culture, employee experience, and the values it stands by as an organization. Through conversations with jobseekers, the HR Recruitment Team offered a glimpse into what it means to grow, learn, and build a career as part of the U-BIX team.

As U-BIX continues to build a stronger and more dynamic workforce, initiatives such as the MIP 2026 Job Fair allow the organization to connect with emerging talent and discover individuals who can bring fresh perspectives, ideas, and potential to the workplace.



U-BIX CORPORATION HOSTS

PHILHEALTH YAKAP SEMINAR

To help employees better understand and maximize their healthcare benefits, PhilHealth, in coordination with the U-BIX's HR Department, conducted a YAKAP Seminar for U-BIX employees at the Head Office Showroom on August 11, 2026.

The session was led by Ms. Mildred R. Ubana and Ms. Joanna France Bronzal, representatives from PhilHealth, who discussed the PhilHealth YAKAP Program and its available benefits. The seminar provided employees with a clearer understanding of the program and how it can support their access to primary healthcare services.





A key part of the discussion was a deeper look into the YAKAP benefits and the availment process, including the steps and requirements employees need to know when accessing the program. The PhilHealth representatives also addressed questions and clarifications from employees throughout the session.

The seminar served as an opportunity for Ka-U-BIX to gain firsthand information about their PhilHealth benefits and better understand how these can be accessed and utilized. The initiative, organized by PhilHealth in coordination with U-BIX HR, reflects the importance of keeping employees informed about the healthcare benefits available to them.





EMPLOYEE DEVELOPMENT REMAINS AT THE CENTER:

LEARNING AS ONE SERIES CONTINUES

The learning journey for U-BIX employees continues with the ongoing run of the Learning as One series, an initiative launched by the HR Department in the previous quarter to foster continuous learning and professional development across the organization.

For this quarter, Mr. Bon Bidan, MIS Manager, led the session "AI at Work: Boosting Productivity with Microsoft Copilot," providing employees with practical insights on how AI tools such as Microsoft Copilot can be effectively integrated into their daily work. The session highlighted ways employees can leverage AI to streamline tasks, improve efficiency, and work smarter while maximizing the tools available to them.

While technology continues to shape the way we work, how we work with one another remains just as important. Supporting this, "Everyday Professionalism: Mastering Workplace Etiquette," led by Mr. Jaslee Cabrera, Employees' Council President, and Ms. Nicole Rafols, Recruitment Assistant, served as a reminder of the importance of professionalism in both physical and digital workspaces. The session covered practical ways to communicate, collaborate, and navigate workplace interactions with respect and consideration.

Together, the sessions highlighted two essential aspects of the modern workplace: working smarter through technology and working better with people





HONORING DEDICATION AND SACRIFICE:

U-BIX CELEBRATES FATHER'S DAY 2026

To mark Father's Day 2026, the Employees' Council (EC) set up a dedicated photo display and distributed gifts on June 30, 2026. This initiative was organized to celebrate the essential roles that fathers play within our families, communities, and the workplace. It stood as a sincere tribute to the men whose steady guidance, hard work, and tireless dedication continually inspire those around them.

Thoughtfully prepared by the EC team, the festive setup and gift served as tokens of immense gratitude for the lifelong sacrifices and unwavering support that fathers provide. The display transformed into a central gathering space in the office, inviting employees to take a moment to honor the fathers, grandfathers, and mentors who have profoundly impacted their journeys. It also highlighted core paternal traits such as resilience, quiet strength, and dependability.

Ultimately, this EC initiative successfully cultivated a spirit of camaraderie and appreciation across the organization, giving everyone a chance to acknowledge the remarkable leadership and everyday contributions of fathers, both at home and on the job.

Moving forward, the Employees' Council remains committed to fostering an inclusive culture that champions both work-life balance and meaningful family connections. We extend our warmest thanks to everyone who participated in making this year's Father's Day event a resounding success, and we eagerly anticipate organizing future initiatives that continue to uplift and celebrate the exceptional people behind our organization.







U-BIX COLLEGES STRENGTHENS GLOBAL READINESS THROUGH NIHONGO PROGRAM

U-BIX Colleges is strengthening its commitment to international readiness through its Nihongo Language Program, which develops practical Japanese language skills from the N5 Beginner Level to the N4 Elementary Level. The program provides students with a structured foundation in Japanese communication while preparing them for future academic, professional, and employment opportunities in Japan.

The N5 Beginner Level introduces students to the fundamentals of the Japanese language, covering essential vocabulary, basic grammar, common expressions, and everyday communication. Building on this foundation, the N4 Elementary Level further develops students' vocabulary, grammar, reading comprehension, and listening skills, enabling them to apply Japanese more confidently in practical situations.

Offered through the Nihongo Learning Center as a foreign language elective across baccalaureate programs, the initiative was further expanded this year through a dedicated Nihongo training program introduced alongside U-BIX Colleges' specialized Caregiving initiative. The program supports Japan-bound employment pathways, including opportunities under the Specified Skilled Worker (SSW) program, with training increasingly tailored to the students' intended fields.

The first batch of 12 trainees recently completed the dedicated Nihongo program in June 2026, establishing an initial benchmark for participation and program completion.

Moving forward, U-BIX Colleges aims to strengthen the program not only through increased enrollment, but also through measurable progression in Japanese language proficiency and international work-readiness. By equipping students with relevant language skills alongside field-specific training, the program creates a structured pathway toward global opportunities and prepares learners to pursue careers beyond Philippine borders.

Through initiatives such as the Nihongo Language Program, U-BIX Colleges continues to expand the possibilities available to its students—building skills, confidence, and readiness for an increasingly global workforce.





RESTAURANT GURU AWARDS

COFFEE TONYA AS A TOP COFFEEHOUSE RESTAURANT IN 2026

Coffee Tonya Philippines received three awards from Restaurant Guru, a UK-based online restaurant discovery and metasearch platform, recognizing the café as a Top 10 Coffeehouse Restaurant in Makati, a Top 100 Coffeehouse Restaurant in the Philippines, and a recipient of the Recommended by Restaurant Guru badge for 2026. Coffee Tonya Philippines ranked #8 among 1,391 coffeehouses in Makati on the platform.

The recognition includes certificates displayed in-store, online badges embedded on the website that direct visitors to Restaurant Guru for store information and reviews, as well as complimentary promotion on the Restaurant Guru platform to increase the store's visibility within the awarded category.

Restaurant Guru is a platform used by local and international visitors to discover restaurants around the world. Being recognized by the platform is an honor for Coffee Tonya Philippines and reflects the café's commitment to providing a quality experience and customer service for its customers.



2 BOXES FOR 2 YEARS

DUCK DONUTS CELEBRATES 2ND ANNIVERSARY

Duck Donuts recently celebrated two years of providing warm, delicious, and made-to-order donuts in its two branches. The Angono, Poblacion Branch celebrated on June 24, and the Ayala Malls Circuit Branch marked its anniversary on August 2.

To show appreciation for the continued support of its patrons, Duck Donuts offered a special anniversary promotion: "2 for 2". In commemoration of two years, customers who purchased a box of six or twelve premium donuts in-store received an additional box absolutely free on the respective anniversary days! The promotion was warmly received, giving customers more of their favorite warm and freshly made treats to share with loved ones.

Over the past two years, both branches have become more than just places to enjoy made-to-order delicious donuts. They have become gathering spots where families, friends, colleagues, and even pets share moments of joy over freshly made treats. What began as a vision to bring quality donuts and excellent service to the community has grown into a special spot fueled by the trust and appreciation of valued customers.

As Duck Donuts celebrates this milestone, the Duck Donuts team expresses its heartfelt gratitude to everyone who has been part of its journey and looks forward to creating even more sweet moments in the years ahead!





PIVO PRAHA EXPANDS
ITS REACH THROUGH EVENTS AND PARTNERSHIPS

On September 1, Pivo Praha headed to Manaoag, Pangasinan, to cater to one of the Armed Forces of the Philippines' annual internal events, serving freshly poured draft beer from kegerators to members of the Philippine Army. The products were met with enthusiasm, with attendees enjoying the freshly poured beer and consuming the entire 120-liter supply. Guests also shared positive feedback, praising Pivo Praha for its delicious taste and refreshing experience.

Pivo Praha also became one of the top-selling products of one of its clients, Rosie's Cocktail Lounge, which held its grand opening on September 5 and promoted the beer to its attendees and customers. In partnership with the bar, Pivo Praha provided a kegerator for the establishment to serve draft beer by the glass, enhancing the overall dining experience. Within two weeks, the bar has sold 100 liters of Pivo Praha to customers, making it a popular choice among Rosie's Cocktail Lounge patrons.





ISTANA BUILDS MOMENTUM WITH LICENSE AND NEW OFFICE

On September 2, 2026, Istana Overseas Manpower Services Inc. reached an important milestone with the issuance of its Certificate of Provisional License from the Department of Migrant Workers. The license authorizes Istana to recruit, process, and deploy Filipino workers for overseas employment in accordance with applicable laws and regulations, and is valid until August 2029.

As part of its establishment and preparation for operations, Istana has also opened its main office on the 10th Floor of Pet Plans Tower in Guadalupe Viejo, Makati City. The new office serves as the company's primary base of operations and is equipped with essential facilities, including a dedicated training room where workers can undergo preparation and skills training prior to overseas deployment.

These milestones mark an important step in Istana's development as a newly established business. With its operational foundation and training facilities now in place, the company is positioned to build its services and support Filipino workers as they prepare for opportunities abroad. The establishment of Istana reflects a commitment to creating a structured and professional process for overseas employment, from recruitment and preparation for deployment.



BEYOND THE STAY:

DISCOVER EXCITING ACTIVITIES AT BRAVO HOTEL

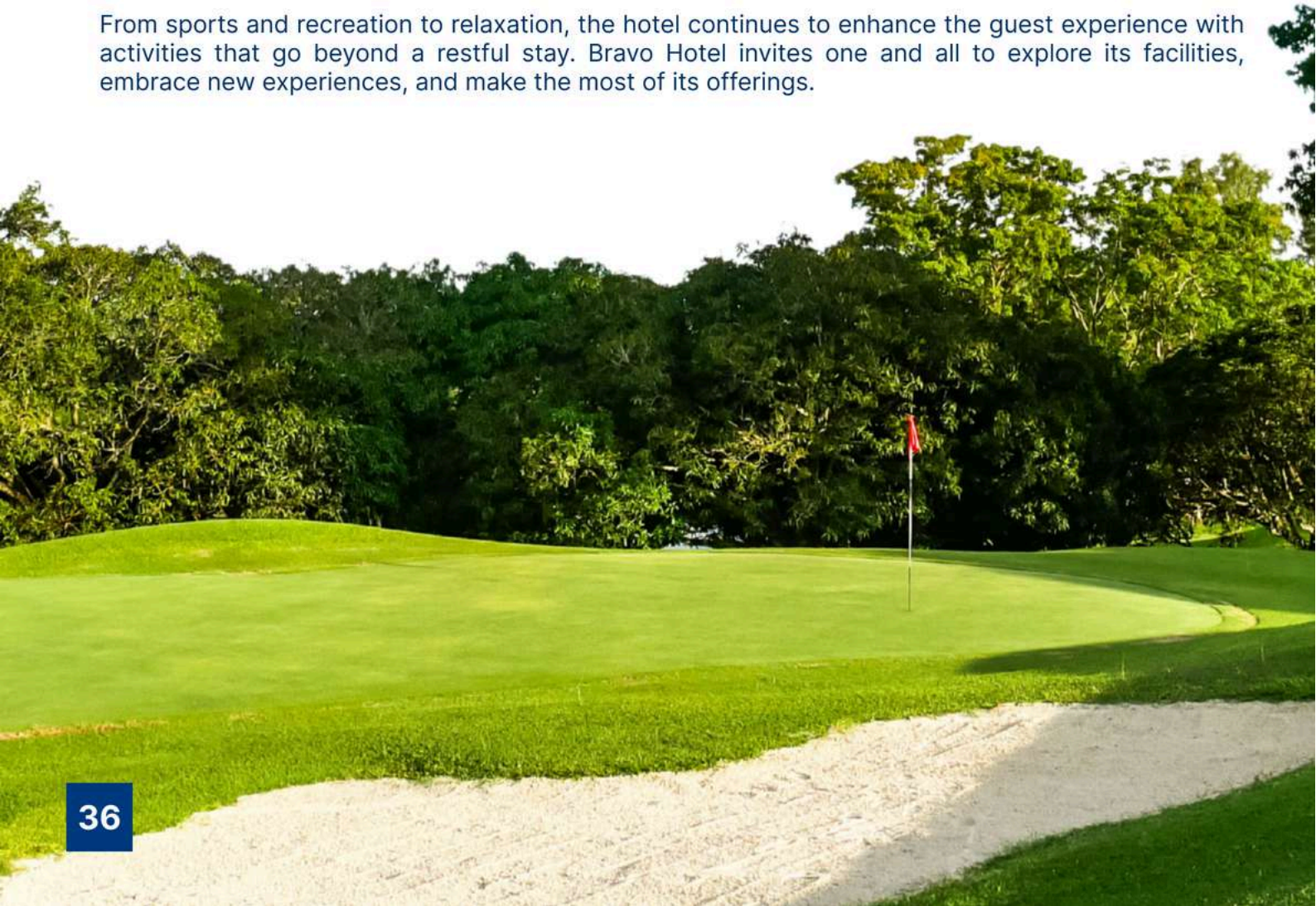
At Bravo Hotel, guests can enjoy more than just comfortable accommodations and exceptional service. Whether you're looking for recreation, relaxation, or a new activity, the hotel's wide range of recreational offerings provide memorable experiences for guests of all ages and interests.
Golf enthusiasts can practice their swing at the driving range or enjoy a round on the specially designed 18-hole golf course that the hotel is known for. It offers a refreshing outdoor experience amidst beautiful and peaceful surroundings. For beginners and seasoned players alike, these facilities provide the perfect setting to improve one's skill and unwind.

For those seeking a more adventurous pastime, the hotel's shooting range offers a safe and exciting environment to test accuracy and focus under professional supervision. It is an exciting environment that combines skill, concentration, and enjoyment.

Adding to the lineup of leisure activities, the hotel is also excited to announce the upcoming pickleball court. As one of the fastest growing and most popular sports of today, pickleball offers a fun and engaging activity to players of all skill levels, making it a great addition to the hotel's recreational offerings.

Beyond its sports and leisure facilities, the hotel invites guests to relax and unwind in its serene pool and garden areas or enjoy unforgettable and premium experiences through its yacht and helicopter rides that offer a unique perspective of the destination.

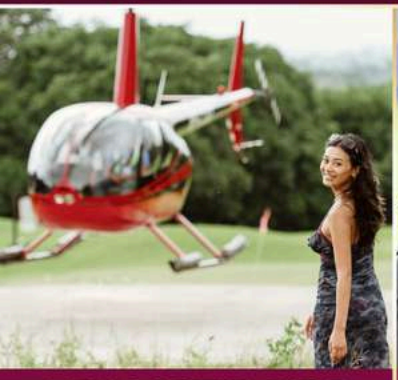
From sports and recreation to relaxation, the hotel continues to enhance the guest experience with activities that go beyond a restful stay. Bravo Hotel invites one and all to explore its facilities, embrace new experiences, and make the most of its offerings.



BRAVO HOTEL

DUMAGUETE'S PREMIER SANCTUARY

EXPERIENCE SPACES CRAFTED FOR DUMAGUETE LEISURE



HELICOPTER RIDE
Take your adventure to new heights



SHOOTING RANGE
Discover your perfect aim and experience



YACHT RIDE
Chart your course and experience absolute tranquillity



GOLF COURSE
Find your perfect stance and experience

Step into a new level of quiet luxury and profound peace

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YOU MAY CALL US AT
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Munting Paraiso
by BRAVO HOTEL

Dauin *Lush Coastal* retreat

Escape the city noise and step into our award-winning garden sanctuaries right by the sea



Deluxe rooms



Nature-inspired pool



Private onsen

Find your quiet rhythm in nature's little paradise

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FRESH FROM SPRING VALLEY FARMS:

INTRODUCING NEW BULGARIAN BUFFALO MILK OFFERINGS

Spring Valley Farms enters the market with its first line of fresh and wholesome products: Bulgarian buffalo milk, available in both fresh milk and pasteurized milk options.

Sourced directly from the farm's Bulgarian buffaloes, Spring Valley Farms' milk is produced with a commitment to quality, freshness and natural goodness. Known for its rich, creamy texture and higher calcium and mineral content, buffalo milk offers a distinct taste that sets it apart, making it an excellent choice for drinking, cooking, and creating delicious dairy-based recipes.

For those who prefer milk in its most natural state, the Fresh Milk option delivers the pure, rich flavor of freshly collected buffalo milk. Meanwhile, the Pasteurized Milk option undergoes a careful heating process that helps ensure safety while preserving its nutritional value and creamy taste, providing a convenient and reliable choice for everyday customer consumption.

The launch of these milk offerings not only marks the farm's first foray into product offerings, but these bottles also reflect the start of its commitment to providing high-quality products straight from the source. By combining responsible farming practices with premium livestock, Spring Valley Farms aims to bring customers products that they can trust and enjoy.

The farm is excited for consumers to discover the goodness of its new offerings and taste the difference that quality farming and premium Bulgarian buffaloes bring, one bottle at a time.





SG BANK WELCOMES
NEW PRESIDENT

SG Bank welcomes its new President, Ricardo Balbido Jr., who assumed office in June 2026 following his nomination by no less than Atty. Edilberto B. Bravo himself. He brings extensive experience in banking, financial management, credit administration, commercial banking, and executive leadership.

Mr. Balbido is a Certified Public Accountant (CPA). He obtained his Bachelor of Business Administration, major in Accounting, from Silliman University, completed the full academic requirements for a Master in Business Administration at Ateneo de Manila University, and attended the Advanced Bank Management Program of the Asian Institute of Management (AIM). He is also currently the Chairman of the Board of Trustees of the prominent Silliman University.

Among his previous positions are Senior Vice President and Head of the Commercial Banking Division of the Bank of the Philippine Islands (BPI), Executive Vice President and subsequently President & COO of Dao Heng Bank, Inc., and President & CEO of Philippine Veterans Bank, a position he held from January 2001 until his retirement in June 2013.

He likewise served in various industry and professional organizations, including the Bankers Association of the Philippines (BAP), where he served as a member of the Board of Directors and Chairman of the BAP Operations Committee. He also served as Chairman of the Philippine Clearing House Corporation (PCHC) and as a member of the Board of Directors of the LGU Guarantee Corporation.

SG BANK OFFERS
SALARY LOANS TO PRIVATE EMPLOYEES

SG Bank, formerly known as Central Savings and Loan Associations, Inc. (CESLA) and Central Savings and Loan Bank, launched a salary loan featuring a 1.58% interest rate per month for a maximum term of 12 months, for a loan amount up to P100,000 for regular employees with at least 1.5 years (18 months) of service in an accredited private company.

To be an accredited company of SG Bank, the company will engage into a Memorandum of Agreement (MOA) for the monthly salary deductions. Furthermore, the company must be in business for no less than 10 years with no less than 100 employees, as well as provide required documents for accreditation.

By providing qualified employees with accessible financing options, SG Bank's salary loan program contributes to greater financial accessibility for workers and households, fulfilling its commitment to its mission of providing accessible support in the financial growth and sustainability of the people in the local community.



SG BANK SALARY LOAN

for private employees!

For as low as 1.58% per month for 12 months

Up to ₱100,000!

Exclusive to employees of companies with an active MOA with us.

(Eksklusibo para sa mga empleyado ng U-BIX at U-BIX Affiliates)

Who can apply?

Sino ang pwedeng mag-apply?

Filipino Citizen

21-58 years old

(Pinoy na nasa edad 21 hanggang 58)

With valid

1 co-maker

May kasamang 1 kwalipikadong co-maker

Regular employee for at least

3 years in service with the accredited company

(Regular na empleyado ng pribadong kumpanya sa loob ng tatlong taon)

To be an accredited company, you must have:

Upang maging isang akreditadong kumpanya, kailangan ninyong magkaroon ng:

10 years or more in business and not less than 100 employees.

(10 taon o higit pa sa negosyo at hindi bababa sa 100 mga empleyado)

Articles of Incorporation & By laws

Mga artikulo ng inkorporasyon at mga tuntunin ng kumpanya

3–year Audited Financial Statements

Mga sulating pinansyal na nasuri para sa huling 3 taon

Contact persons:

Kristine R. Cataylo
Loans Officer

John Mark Peñas
Loans Processor

Clem Fontelo
General Manager

Contact numbers:

(035) 422-0017

(035) 421-2387

Email:

salaryloans@sgbank.com.ph



SPOTLIGHT ON ART

Featured Artist & Masterpieces



Featured Artist

JOEMARIE SANCLARIA

Art has a way of preserving what words cannot always express—capturing moments, emotions, and perspectives and giving them a form that can endure through time. For Filipino contemporary artist Joemarie Sanclaria, the canvas becomes a space where observation, imagination, and cultural experience converge. Through his distinctive visual language, he transforms familiar subjects into works that invite viewers to pause, feel, and form their own interpretations.

Sanclaria's works are distinguished by the interplay of realism, composition, and expression. His paintings capture more than the physical appearance of his subjects, incorporating movement and dynamic flow that bring energy to each composition. This expressive quality encourages viewers to engage with the work beyond its visual elements and connect with the emotions it conveys.

His artistic practice reflects a distinctive approach to contemporary Filipino art, bringing together traditional influences and contemporary expressionism. By developing a style rooted in his own perspective, Sanclaria offers a fresh interpretation of Filipino life and culture while contributing to the continuing evolution of the local art landscape.

Beyond their visual appeal, Sanclaria's works demonstrate the ability of art to create connections between people, experiences, and ideas. Each piece offers an opportunity for reflection and conversation, reminding us that art can preserve cultural perspectives while continuing to inspire new ways of seeing and understanding the world around us.





The Golden Catch
Joemarie Sanclaria
2025



Heart's Flame of Hope
Joemarie Sanclaria
2025



Duality Unveiled
Joemarie Sanclaria
2025

EDITORS' APPRECIATION MESSAGES

Progress cannot happen through the efforts of an individual alone. At U-BIX, I believe our ability to succeed in our endeavors comes from working as one team and recognizing the efforts of one another. Every effort, whether big or small, adds a distinct hue to the bigger picture, helping paint our organization in full color. I hope that through this issue, we are reminded that our growth as an organization is inseparable from the development of the people who make it possible.

Andre Thomas Luis Enero

Editor-In-Chief

U-BIX is more than an organization—it is a community shaped by the talents, dedication, and ideas of the people who bring it to life. At the heart of U-BIX Corporation are individuals who contribute to its growth and make its journey meaningful. I am honored to be part of this journey, contributing both as an individual and as a member of a team united by a shared purpose. This issue reflects our progress and the collective spirit of ownership that drives us forward. Together, let us continue to lead today and own tomorrow.

Maybelline Tee

Associate Editor

Color is in abundance all around us. It is found in every success we savor and every challenge we encounter. It is present in every experience we go through and every shoulder we lean on. And it is especially found in every employee who makes up the colorful painting that is U-BIX Corporation and its affiliates. Akin to the toners used in our printers, each person brings a unique hue that helps create the vibrant picture of who we are as an organization. As the company continues to grow, we take this chance to express our gratitude to everyone who adds color to our shared progress.

Trevin Zade Lopez

Contributor

As I celebrate my first year at U-BIX and design my fourth issue of Progress in Every Hue, I am constantly inspired by our collective ambition. Designing this space goes beyond arranging visuals; it is about capturing the vibrant pulse of our organization. Every layout reflects our shared dedication, serving as a colorful foundation for the future we are creating together.

Jaslee Cabrera

Contributor & Newsletter Designer

Special Thanks to:

Mr. Dale Lovely
Ar. Eric Dalalo
Mr. Michael John Palalimpa
Mr. Jynoe Sabido
Ms. Mariella Sinad
Mr. JR Bubon

UBX U-BIX CORPORATION NEWS

PROGRESS IN EVERY HUE

THE OFFICIAL NEWSLETTER OF U-BIX CORPORATION

VOLUME 3 ISSUE 3 | JULY - SEPTEMBER 2026

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